

# How will CPG work with you?

Cambridge Polymer Group strives to solve your problems as quickly and cost-efficiently as possible. We partner with our clients to ensure we thoroughly understand the problem, and provide detailed information on how it will be solved. Our client projects can be conducted entirely at CPG, split between CPG and the client's facilities, or entirely at the client's facilities. We have implemented a Quality System to facilitate working with a variety of industries.



**Cambridge Polymer Group, Inc.**

56 Roland Street  
Suite 310  
Boston, MA 02129-1294

**Quotation**

Date	Quotation #
6/10/2011	1601

**Customer Information:**

Chemcor Medical  
1204 Taunton St  
Springfield, MA 01105

Description	Qty	Unit Cost		Total
		Base	Surcharge	
Characterization of PEEK: samples before and after aging to assess chemical differences. Samples will be provided as least viable tubing.				
Differential scanning calorimetry (DSC): system setup and calibration.	1	150.00		150.00
DSC on samples (heat/cool/heat) (DSC) 100°C/min, 3 segments per sample.	4	275.00		1,100.00
Fourier transform infrared spectroscopy. Reference mode. Analysis includes 30-3000cm <sup>-1</sup> wavenumber. 2 segments per sample.	4	350.00		1,400.00
Report, including statistical analysis of similarity.	1	300.00		300.00
<b>Total</b>				<b>\$4,100.00</b>

CPG is registered to ISO 9001:2008.

Phone #      Fax #      Email      Web Site

617-629-4400    617-629-9100    cpg@campoly.com    www.campoly.com

1 Year warranty provided to the client; samples will be held for 90 days, and fees discarded. Quotations valid for 90 days.

## Proposals and Quotes

After a thorough discussion with the client, CPG staff will prepare a detailed quotation outlining testing and analysis costs for standard testing, or a proposal for non-standard or more detailed projects. For standard testing, projects are billed on a per-test basis, with bulk discounts and expedite options offered where appropriate. For proposals, we generally provide fixed-fee quotations based on time and materials estimates, with milestone schedules approved by the client. General consulting is billed on an hourly basis at pre-determined rate schedules based on consultant level.

Our projects vary from small, single sample analysis to multi-year development projects. Each project has an assigned Principle Investigator who leads a team of scientists on the project. The PI works with the initial sales contact to ensure the client is apprised of the progress of the project.



## Reports

Our reports differentiate CPG from other testing labs. Each report contains a list of samples received, with a unique CPG identification number for each sample. The test methods are of sufficient detail for publication purposes, and include references to ASTM, ISO, or other standards agencies where possible. Test results are presented in easy to understand format, with rigorous statistical analysis, interpretation, and analysis where appropriate. Each report is undergoes a quality assurance review by two research scientists not involved with the project.



# ANALYZE • RESEARCH • CREATE

Cambridge Polymer Group, Inc. is a contract research laboratory specializing in materials. We partner with our clients to solve problems utilizing our multi-disciplinary research team and full service laboratory.

We work with clients throughout the product life cycle to:

- **Develop new materials**
- **Design prototypes for proof-of-concept studies**
- **Create and execute experimental design**
- **Validate and verify manufacturing processes**
- **Perform root-cause analysis in product failures**

Cambridge Polymer Group, Inc. was founded in 1996 to provide a cost-effective resource for testing, research and development to clients who need periodic access to Ph.D.-level scientists and their support structure. We have developed a host of testing methods and materials for our clients, which number more than 300.

